

Group Structure

DIVISIONS

QIAN HU FISH FARM TRADING
YI HU FISH FARM TRADING
WAN HU FISH FARM TRADING

SUBSIDIARIES



100%
Qian Hu Tat Leng Plastic Pte Ltd
 2 Woodlands Sector
 #03-35 Woodlands Spectrum,
 Singapore 738068



100%
Qian Hu Aquarium and Pets (M) Sdn Bhd
 Block E, Lot 6212,
 Kampung Baru Balakong
 43300 Balakong, Selangor
 Darul Ehsan, Malaysia

100%
Qian Hu The Pet Family (M) Sdn Bhd
 Block E, Lot 6212,
 Kampung Baru Balakong
 43300 Balakong, Selangor
 Darul Ehsan, Malaysia

100%
Qian Hu Development Sdn Bhd
 Block E, Lot 6212,
 Kampung Baru Balakong
 43300 Balakong, Selangor
 Darul Ehsan, Malaysia



100%
Beijing Qian Hu Aquarium and Pets Co., Ltd
 北京市朝阳区金盏乡
 北马房东鱼场
 Dong Fish Farm,
 Bei Ma Fang Village,
 Jinzhang Town,
 Chao Yang District,
 Beijing, China

100%
Guangzhou Qian Hu Aquarium and Pets Co., Ltd
 广州市花都区炭步镇汽车城
 东风大道12号
 No. 12 Dongfeng Road,
 Qichecheng, Tanbu Town,
 Huadu District,
 Guangzhou, China

100%
Qian Hu Aquaculture (Hainan) Co., Ltd
 海南省文昌市会文镇
 烟墩文园村
 Yan Dun Wen Yuan Village,
 Hui Wen Town,
 Wen Chang City,
 Hainan, China

100%
Guangzhou Qian Hu OF Feed Co., Ltd
 广州市花都区炭步镇汽车城
 东风大道12号
 No. 12 Dongfeng Road,
 Qichecheng, Tanbu Town,
 Huadu District,
 Guangzhou, China

100%
Guangzhou Qian Hu Aquarium & Pets Accessories Manufacturing Co., Ltd
 广州市花都区炭步镇汽车城
 东风大道12号
 No. 12 Dongfeng Road,
 Qichecheng, Tanbu Town,
 Huadu District,
 Guangzhou, China

60%
Tian Tian Fisheries (Hainan) Co., Ltd
 海南省文昌市会文镇
 宝峙村边海尾
 Bao Shi Village,
 Hui Wen Town,
 Wen Chang City,
 Hainan, China



74%
Qian Hu Marketing Co Ltd
 30/23 Moo 8, Klongnung
 Klongluang, Pathumthani
 12120 Thailand

60%
Thai Qian Hu Company Limited
 30/25 Moo 8, Klongnung
 Klongluang, Pathumthani
 12120 Thailand

49%
NNTL (Thailand) Limited
 30/23 Moo 8, Klongnung
 Klongluang, Pathumthani
 12120 Thailand

60%
Advance Aquatic Co Ltd
 30/24 Moo 8, Klongnung
 Klongluang, Pathumthani
 12120 Thailand

(The Group has voting control at general meetings and Board meetings)



90%
P.T. Qian Hu Joe Aquatic Indonesia
 JL. Raya Brantamulya Tengsaw
 No. 9 Tarik Kolot,
 Kecamatan Citeureup Bogor
 Indonesia 16810

Financial Highlights

	2019	2018	2017	2016	2015
FOR THE YEAR (\$'000)					
Revenue	76,915	85,667	87,824	80,470	77,970
Gross profit	23,511	26,042	26,257	23,739	22,164
Earnings before interest, taxation, depreciation and amortisation (EBITDA)	4,659	3,447	3,046	2,208	2,508
Profit (Loss) before tax	1,059	775	761	(10)	549
Net profit attributable to owners of the Company	920	402	329	68	19
Operating cashflow	6,411	515	6,725	3,076	1,538
Capital expenditure	1,028	1,824	2,575	2,296	1,867
AT YEAR END (\$'000)					
Total assets	79,570	79,807	81,634	77,664	75,817
Total liabilities	27,682	28,999	29,999	27,170	25,509
Equity attributable to owners of the Company	49,394	48,461	48,918	48,545	48,673
Net current assets	24,734	18,725	18,973	22,194	33,786
Cash and cash equivalents	13,784	11,491	11,124	8,723	7,772
KEY FINANCIAL RATIOS					
Revenue growth (%)	(10.2%)	(2.5%)	9.1%	3.2%	(6.7%)
Net profit growth (%)	128.9%	22.2%	383.8%	257.9%	(95.2%)
Gross profit margin (%)	30.6%	30.4%	29.9%	29.5%	28.4%
Net profit margin (%)	1.2%	0.7%	0.6%	0.4%	0.3%
Debt-to-equity ratio (times)	0.53	0.57	0.58	0.54	0.51
Return on shareholders' equity (%)	1.9%	0.8%	0.7%	0.1%	0.0%
Return on total assets (%)	1.2%	0.5%	0.4%	0.1%	0.0%
Dividend payout ratio (%)	37.1%	56.5%	69.0%	-	1,194.7%
PER SHARE INFORMATION (CENTS)					
Earnings per share	0.81	0.35	0.29	0.06	0.02
Net assets per share	45.71	44.75	45.48	44.48	44.31
Cash per share	12.14	10.12	9.80	7.68	6.85
Dividend per share	0.30	0.20	0.20	-	0.20

* before share consolidation in August 2015

FINANCIAL CALENDAR

FY 2019	FY 2020	
11 Jan	11 Jan	<ul style="list-style-type: none"> Full Year Results Announcement Media & Analyst Briefing
28 Feb	26 Feb	<ul style="list-style-type: none"> Despatch of Annual Report
28 Mar	26 Mar	<ul style="list-style-type: none"> Annual General Meeting
17 Apr	-	<ul style="list-style-type: none"> 1Q Results Announcement
25 Apr	23 Apr	<ul style="list-style-type: none"> Payment of dividend (Subject to Shareholders' approval at AGM)
17 Jul	17 Jul	<ul style="list-style-type: none"> Half Year Results Announcement
16 Oct	-	<ul style="list-style-type: none"> 3Q Results Announcement