



# GROUP STRUCTURE

## DIVISIONS

**Qian Hu Fish Farm Trading**

**Yi Hu Fish Farm Trading**

**Wan Hu Fish Farm Trading**

## SUBSIDIARIES

**100%**

**Qian Hu Tat Leng Plastic Pte Ltd**

2 Woodlands Sector #03-35,  
Woodlands Spectrum,  
Singapore 738068

**90%**

**P.T. Qian Hu Joe Aquatic Indonesia**

No. 35, Jalan Anyar  
Leuwinitug, Kec.  
Citeureup  
Bogor, Indonesia  
16810

**100%**

**Qian Hu Aquarium and Pets (M) Sdn Bhd**

Block E, Lot 6212, Kg. Baru  
Balakong 43300 Balakong,  
Selangor Darul Ehsan,  
Malaysia

**74%**

**Qian Hu Marketing Co Ltd**

30/23 Moo 8, Klongnung,  
Klongluang, Pathumthani,  
12120 Thailand

**100%**

**Qian Hu The Pet Family (M) Sdn Bhd**

Block E, Lot 6212, Kg. Baru  
Balakong 43300 Balakong,  
Selangor Darul Ehsan,  
Malaysia

**60%**

**Thai Qian Hu Company Limited**

30/25 Moo 8, Klongnung,  
Klongluang, Pathumthani,  
12120 Thailand

**100%**

**Beijing Qian Hu Aquarium and Pets Co., Ltd**

Dong Fish Farm, Bei Ma  
Fang Village, Jinzhang  
Town, Chao Yang  
District, Beijing,  
China

**60%**

**Advance Aquatic Co Ltd**

30/24 Moo 8, Klongnung,  
Klongluang, Pathumthani,  
12120 Thailand

**100%**

**Shanghai Qian Hu Aquarium and Pets Co., Ltd**

No 165, Pingle Road,  
Huacao Town, Minhang  
District, Shanghai, China

**49%**

**NNTL (Thailand) Limited**

30/23 Moo 8, Klongnung,  
Klongluang, Pathumthani,  
12120 Thailand  
(The Group has voting control  
at general meetings and  
Board meetings)

## ASSOCIATES

**50%**

**Qian Hu Aquasstar (India) Private Limited**

No 23 Natarajan Nagar, By  
Pass Road Madhavaram,  
Madhavaram, Chennai,  
600 060 India

**20%**

**Arcadia Products PLC**

8 io Centre, Salbrook Road,  
Redhill RH1 5GJ,  
United Kingdom

# GROUP

## FINANCIAL HIGHLIGHTS

	2013	2012	2011	2010	2009
<b>For the year (\$'000)</b>					
Revenue	83,462	84,443	88,341	91,163	94,611
Earnings before interest, taxation, depreciation and amortisation (EBITDA)	3,431	(5,499)	7,472	8,653	12,776
Operating Profit (Loss)	954	(8,683)	4,151	5,299	9,440
Net Profit (Loss) attributable to equity holders	302	(9,137)	3,466	4,209	6,544
Operating Cashflow	3,675	3,584	1,653	4,057	12,238
Capital Expenditure	1,969	1,633	2,091	1,512	8,214
<b>At year end (\$'000)</b>					
Total Assets	75,887	77,942	105,945	107,409	103,767
Total Liabilities	24,892	23,822	32,321	34,379	34,547
Shareholders' Funds	49,509	52,529	63,433	62,723	59,226
Cash and Cash Equivalents	6,712	8,272	8,606	11,691	9,847
<b>Key ratios</b>					
Revenue growth (%)	(1.2%)	(4.4%)	(3.1%)	(3.6%)	1.7%
Net Profit growth (%)	103.3%	(363.6%)	(17.7%)	(35.7%)	8.3%
Net Profit margin (%)*	0.7%	0.1%	3.0%	4.6%	6.9%
Debt-to-equity ratio (times)	0.49	0.44	0.44	0.47	0.50
Return on Shareholders' Funds (%)	0.6%	(17.4%)	5.5%	6.7%	11.0%
Return on Total Assets (%)	0.4%	(11.7%)	3.3%	3.9%	6.3%
<b>Per share information (cents)</b>					
Earnings per share	0.07	(2.01)	0.76	0.93	1.48
Net Assets per share	11.23	11.92	16.21	16.08	16.4
Dividend per share - ordinary	0.10	0.20	0.60	0.50	0.50
- special	0.50	-	-	-	-

\* excluded the gain or loss on disposal of subsidiary and impairment loss on investment in an associate

# FINANCIAL CALENDAR

2013

**11 January**  
FY 2012 Full year  
results announcement  
(with media and analysts briefing)

**15 March**  
Annual General  
Meeting

**11 April**  
Payment of dividend

**18 April**  
1Q 2013 results  
announcement

**18 July**  
2Q 2013 results  
announcement  
(with media and analysts briefing)

**17 October**  
3Q 2013 results  
announcement

2014

**10 January**  
FY 2013 Full year  
results announcement  
(with media and analysts briefing)

**18 March**  
Annual General  
Meeting

**15 April**  
Payment of dividend  
(Subject to Shareholders'  
approval at AGM)

**15 April**  
1Q 2014 results  
announcement

**15 July**  
2Q 2014 results  
announcement  
(with media and analysts briefing)

**15 October**  
3Q 2014 results  
announcement